

SATISFIED CUSTOMERS

Clients

Skogman Commercial at the Penthouse has worked with a wide variety of clients.

These include national and local restaurants, area retailers, manufacturing companies, Healthcare providers, non-profits, and various U.S. Government agencies.

Client Comments

"Scott Olson has continually exceeded my expectations in assisting RBC Dain Rauscher in securing expansion space. Throughout this experience Scott has been the consummate professional and delivered on all of his promises."

-Â Â David E. Myers

Â Â Â Senior Managing Director - Complex Director

Â Â Â Private Client Group

Â Â Â RBC Dain Rauscher IncorporatedÂ

â€œDoug Laird has been extremely good to work with.Â Doug is a man of integrity and displays upright character in his dealings as he represents me and my interest in our real estate transactions.Â A man of his word!â€•Â

- Â Â Larry Janda, Founder,

Â Â Â Janda Electric

"Scott Olson is a magician. When the negotiations got tough, Scott made all the hassles vanish. He helped us through every step of the process from location to parking. Scott knows the city, the processes and the keys to making a great decision so you can focus on building your business. Scott can work through the city's red tape, the leasing contracts and help get your business moving and growing. He has a way of making things happen. There are no tricks. No slight of hand. Just hard work and great serviceâ€”and to others it looks like magic."

-Â Â Mark Mathis

Â Â Â Partner/Director of Cool

Â Â Â ME&V Advertising + Consulting

â€œâ€”You provided me with many creative ideas and offered several very useful suggestions that helped me obtain my objective.Â I especially appreciate the time you took to review with me the current market conditions in Cedar Rapids and the surrounding area.Â That information was very helpful in my negotiations.Â I was very impressed that you put my needs firstâ€”â€•

-Â Â Â Randall Easton,

Â Â Â President, Easton Enterprises

"I appreciate all of your efforts. You have gone beyond the call of duty as a Broker. I look forward to buying you a cup of coffee when I am in Cedar Rapids in a few months, as well as to the possibilities of our future deals."

-Â Â Â Scott Shafer

Â Â Â 1031 Trade Solutions

Â Â Â Los Angeles, CA

â€œWe have very specific requirements in each of our facilities, and the cost to retrofit our buildings can be significant. The work you did on our behalf, bringing together a team of qualified contractors from every trade, helped us get realistic estimates before buying and hasten start-up once we'd made the purchase. This has been the easiest plant opening we've had, and we owe considerable thanks to you."

-Â Â Â Ladd Lavallee

Â Â Â Co-President

Â Â Â Laddawn, Inc.

"Scott Olson is a consummate advocate. We were pleased to have him on our team. He knows how to do business."

-Â Â Â Jack Evans

Â Â Â President

Â Â Â Alpha Development Co.

"As former Mayor of the City of Cedar Rapids, it was my honor to support the nomination of Mr. Scott Olson of Skogman Commercial Real Estate for the 2003 Good Neighbor Award. Scott's passionate commitment to Cedar Rapids has a tremendous impact on our city. Because of these leadership qualities, I asked Scott to chair my Development and Building Task Force in Cedar Rapids. The goal of this ongoing task force was to standardize and simplify the development process in our city so we can all move forward together. This is yet another example of Scott's commitment to his community."

-Â Â Paul Pate

Â Â Â Pate Asphalt Systems

"Scott Olson is extremely knowledgeable about the Cedar Rapids/Marion real estate market and worked closely with us on numerous occasions to help us find the best possible location. His professionalism, thorough follow-up, understanding of the future direction of the marketplace, and expertise in zoning all proved to be of tremendous benefit to our organization."

-Â Â Â Â Bob Hofer
Â Â Â Â President/CEO
Â Â Â Â Dupaco Community Credit Union

"Thank you all very much for your help. You were very professional and made every effort to insure the transaction closed successfully. Thanks again."

-Â Â Â Â James Smith
Â Â Â Â Plano, TX

"Pickwick Manufacturing Services acquired the 51,000-sq.-ft. former FMC Crane and Excavator Assembly Building and 20 acres in Cedar Rapids with the help of the Scott Olson Team. A potential "white elephant"™ became the premier custom heavy fabrication facility in the Midwest. Their depth of experience was invaluable to us. Their professionalism overcame all possible concern about buying a property directly from the listing realtor."Â Â

-Â Â Â Walt Corey
Â Â Â Â President
Â Â Â Â Pickwick Manufacturing Services

"I have worked with Scott for 15 years on a variety of projects. He is detail driven, completes work on time and you can trust what he says."

-Â Â Tom L. Aller
Â Â Â Â President
Â Â Â Alliant Energy Investments

"Scott Olson was a valuable asset to our organization in analyzing our space needs and locating a property to meet those needs. Scott's help in guiding us through a complicated transaction was timely, professional, and thorough."

-Â Â Larry R. Bergdale
Â Â Â Chairman
Â Â Â TrueNorth Companies

"Quite honestly, if it were not for Scott's involvement, Biaggi's would still be looking for a site in Cedar Rapids. Scott managed to bring together the most complicated real estate transaction Biaggi's has ever been involved with. He did a terrific job and we are certainly in his debt."Â

-Â Â Todd Hovenden
Â Â Â President & CEO
Â Â Â Biaggi's Ristorante Italiano, L.L.C.Â